



ERP



BPM



CRM



BI

# ZERON V/4

## A MODERN ERP SYSTEM FOR MORE EFFICIENCY IN YOUR BUSINESS

*More efficiency for your business with the modern ERP system ZERON V/4*

You can now order Zeron V/4 also as a service (Software as a Service).

### WHAT IS ZERON V/4?

Zeron V/4 is a high-end ERP system and has extensive functionality that covers all aspects of the business. Fundamentally, Zeron V/4 is different from the other ERP systems. It is based on BPM (Business Process Management) management system. This is a system where functionality is not implemented through a click on the standard menus, but rather it operates with predesigned sequences of actions.

In high-end ERP systems, BPM capabilities are part of the software, its concept, and drawing BPM diagrams is built into the ERP software itself, as any change in the visualization of a diagram of a business process directly changes the way the ERP software works.

### ZERON V/4 AS A SERVICE

Zeron V/4 is also available as a service (Software as a Service). This means that you do not buy the product, but rather use it as a service, paying a monthly fee for it. The product is a cloud service that is hosted on our servers.

The fixed amount includes everything needed to use the software – licenses, deployment and training, data hosting and maintenance. Virtually, the user receives everything necessary, “turnkey”, into a single monthly fee, like leasing a car, using the services of an accounting firm, etc.

### ADVANTAGES OF THE PRODUCT

The use of different types of software as a service is becoming increasingly popular worldwide. The main reasons for companies to use software rather than buying it are several:

- ◆ Lack of initial large-scale investment
- ◆ No investment in servers and their maintenance
- ◆ A single fee instead of several
- ◆ You get everything “turnkey”
- ◆ Quick start of using the software
- ◆ You get all updates without paying for them
- ◆ Reporting accounting expense, not a fixed asset
- ◆ Speed and flexibility in adding and removing work places

# PRODUCT, SALE, DEPLOYMENT AND MAINTENANCE

## ARE THERE DIFFERENCES IN THE PRODUCT UPON PURCHASE AND UPON USING IT AS A SERVICE?

No, there are no differences. The ERP system ZERON V/4 is the same, whether you buy in the normal way or you prefer to use it as a service (SaaS). You get the same product, modules, functionality, etc., as the choice for the customer to buy it or use it for rent is added.

In each company, budgets, requirements to work, deployment time and other circumstances are very different. Users require special solutions designed for them, so we added in our sales opportunities this solution as well, giving the customer a choice, and expanding the audience of the product.

## ARE THERE DIFFERENCES IN THE PROCESS OF DEPLOYMENT AND MAINTENANCE OF THE PRODUCT?

No, there is no difference in the process of deployment and maintenance. These important processes become easier, because the product is hosted on our servers, which facilitates its deployment and use by the customer. The maintenance process is exactly the same as the one received by users of Zeron who have purchased the product.

## ARE THERE DIFFERENCES IN THE SALES PROCESS?

The sales process is accelerated since the client receives a single price for use of the product. Hosting, licenses, work places, maintenance, deployment – all these things are included in the price for use. This facilitates the sales process and making a purchase decision.

## MORE DETAILS ON THE ADVANTAGES

**Zeron V/4 (SaaS) is a web-based cloud service**, hosted on servers of Elite Software, and the process of deployment and maintenance thus proceeds more quickly and smoothly. The customer in turn saves costs for maintenance of the server part, as this process goes seamlessly and smoothly for them.

**The single and only price** includes everything necessary for the customer – licenses, maintenance, deployment, etc., and it provides flexibility in use and saves the user money. They can use as many work places as they want, as they adjust this every month.

**Quick start of using the product.** This is a good argument for companies that want to quickly deploy and begin using the product. They get one price, make decision quickly, do not worry about servers and their maintenance, and within a week or two, they can have a working modern high-end ERP system.

**You get all updates with no additional fees.** They are included in the price users pay for use of the product. Thus, the customer always has the last updated version of the product and does not worry if this will cost them more money.

## HOW TO BUY ZERON V/4?

Buying a modern ERP software is typically an expensive, complex and time consuming task.

**BUT NOT WITH US.**

With a few simple steps, we will walk you through this stage:

- ◆ Contact our sales department to discuss general details of your company.
- ◆ Fill in the online questionnaire, by which we will understand the details of your business and its needs.
- ◆ We will prepare an offer that gives you a precise final price

After short deployment and testing of the system, you can start working, as the process takes an average of about one or two calendar weeks, but this time may be extended, if the software requirements are more complex.

Our sales representatives are expecting you at 02 962 60 81 or at the phone numbers of our local distributors and offices in the country.

